



中华股权投资协会

China Venture Capital and Private Equity Association

www.cvca.org.cn

Mission Statements 目标和任务

- 支持大中华地区创业投资和私募股权投资的可持续发展；
 - 促进人们了解创业投资和私募股权投资对大中华地区经济乃至全球经济活力的重要性；
 - 在政府政策制定和公共关系中，倡导并代表创业投资和私募股权投资团体的利益，积极推广有利于创业投资和私募股权投资的政策；
 - 提升并保持高水平的道德标准和专业水平；
 - 推动会员之间的交流和信息共享；
 - 为会员提供行业数据，行业出版物以及职业发展机会；
 - 促进本协会与其他行业协会的交流，并增进创业投资人与创业者交流的机会。
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- Support the sustainable development of venture capital and private equity industry in the Greater China region;
 - Foster the understanding of the importance of venture capital and private equity to the vitality of the Greater China economy and global economies;
 - Promote government policies conducive to the development of venture capital and private equity;
 - Promote and maintain high ethical and professional standards;
 - Facilitate networking and knowledge sharing opportunities among members;
 - Provide research data, industry publications and professional development for private equity and venture capital investors;
 - Provide quality informational/networking services for members and the entrepreneur community.

www.cvca.org.cn

CVCA Profile

协会简介

中华股权投资协会是一间创业投资和私募股权投资基金的行业协会组织，成立于2002年中，目前已有逾一百五十家常规会员及联席会员公司。常规会员主要包括以大中华地区为重点投资市场的创业投资和私募股权投资基金机构，其累积管理的资金规模超过五千亿美元。

中华股权投资协会会员注重利用自身丰富的资本运作、企业管理、行业知识和全球市场经验和资源，帮助所投资企业提升经营管理水平，创造长远的价值。在中国市场，他们致力于促进经济增长方式转变和产业结构调整、促进新兴战略产业发展和创新、拓展企业融资渠道和促进就业、提升企业经营管理水准和创造价值、协助中国企业打造具有世界竞争力和声誉的品牌。协会会员所投资企业覆盖初创期、成长期、成熟期、并购等不同阶段，为企业在不同阶段快速发展提供了强有力的高附加值的支持。

为了能更加准确地体现CVCA的会员组成，真实反映会员的代表和构成，同时更好的为大中华地区股权投资行业提供服务。2010年11月，中华创业投资协会正式更名为中华股权投资协会。

中华股权投资协会有限公司在香港注册，下设北京和上海办公室。在香港和台湾地区都有联络机构，以促进与当地私募、企业界、政府的联络和沟通。协会的活动经费主要来源于会员缴纳的年费。中华股权投资协会真诚邀请全球的创业投资和私募股权投资基金以及机构投资者的加入，成为我们这个充满活力的大家庭中的一员。同时，我们也欢迎与创业/私募投资行业相关的各专业服务公司加盟，成为协会的联席会员。

The China Venture Capital and Private Equity Association ("CVCA"), incorporated in the middle of 2002, is a member-based trade organization. Currently CVCA has more than 150 regular member firms, which collectively manage over US\$500 billion in venture capital and private equity funds. The regular member firms mainly including the Venture Capital and Private Equity funds investment organizations which focus on the market of Venture Capital and Private Equity funds investment in the Greater China Region.

CVCA members help their portfolio companies enhance management expertise and create long-term value by drawing upon their rich knowledge of capital and business management, industry expertise, and experience of global markets. In China, CVCA members devote themselves to the following areas: promoting the transformation of economic growth methods and industry structure changes; facilitating the development and innovation of emerging strategic industries; generating financing channels and employment opportunities for business enterprises; enhancing management and operational capabilities and creating values; assisting Chinese enterprises with the creation of competitive brands to engender worldwide reputations. CVCA members' investments cover start-up stage, growth capital, late stage and merger & acquisition, which provides enterprises with invaluable support for every stage of their development.

To better demonstrate CVCA's members composition and to represent the private equity members in the Greater China region. November 2010, China Venture Capital Association officially rename itself as China Venture Capital and Private Equity Association.

CVCA is incorporated in Hong Kong with a Beijing office and a Shanghai office. CVCA also has liaison organisations in Hong Kong and Taiwan, facilitating local networking and communications. Funding for CVCA's activities mainly comes from membership dues. CVCA's membership is open to all VC and PE firms and corporate investors, and it is also open to the related professional companies, which can join as associate members.

Board of Governors

理事会成员

中华股权投资协会理事会是协会的领导机构，为协会发展提供战略指导。理事会是由会员选举产生的十八位行业内经验丰富、享有盛誉的资深投资人士组成。

CVCA is under the leadership and strategic guidance of its board of governors comprised of eighteen resourceful and devoted industry leaders and veterans elected by its members.

理事长 Chairman

张懿宸
中信资本 首席执行官
Yichen ZHANG
Chief Executive Officer of CITIC Capital

理事 Governors (按姓氏首字母排序/In alphabetical order)

| | | | | |
|--|--|--|--|---|
| 黄晶生 贝恩投资 董事总经理 | 汝林琪 凯鹏华盈创投基金 总裁合伙人 | 邝子平 启明创投 创始人 董事总经理 | 梁锦松 百仕通集团 高级董事总经理 大中华区主席 | 刘海峰 KKR 全球合伙人兼 大中华区总裁 |
| Jing HUANG Managing Director Bain Capital | Tina JU Managing Partner KPCB China | Duane KUANG Founding & Managing Director Qiming Venture Partners | Antony LEUNG Senior Managing Director of The Blackstone Group and Chairman of Blackstone Greater China | David H. LIU Partner of KKR and the Head of KKR Greater China |
| 刘乐飞 中信产业投资基金管理 有限公司董事长兼 CEO 兼中信证券董事 | 熊晓鸽 IDG资本 创始合伙人 | 孙强 美国华平投资集团 董事总经理 | 唐葵 方源资本 总裁 | 邵俊 德同资本 主管合伙人 |
| Lefei Liu Chairman and CEO of CITIC Private Equity Funds Management Co.Ltd Director of CITIC Securities Co.Ltd | Hugo SHONG Founding General Partner IDG Capital Partners | Chang Q. SUN Managing Director Warburg Pincus | Frank TANG CEO and Managing Partner FountainVest Partners | Roman SHAW Managing Partner DT Capital Partners |
| 吴尚志 鼎晖投资 董事长兼创始合伙人 | 徐新 今日资本集团 创始合伙人兼总裁 | 阎焱 赛富亚洲投资基金 创始合伙人 | 杨向东 凯雷投资集团董事总 经理及凯雷亚洲基金 联席主管 | 杨文钧 CDIB Capital International Corporation 董事长兼执行长 |
| Shangzhi WU Chairman and Managing Partner, CDH China Manag- ement Company Limited | Kathy XU Founder & Managing Partner Capital Today Group | Andrew Y. YAN Managing Partner SAIF Partners | Xiang-Dong YANG Managing Director and Co-Head Carlyle Asia Partners, The Carlyle Group | Paul YANG Chairman and CEO CDIB Capital International Corporation |
| 王斌 TPG大中华区联席主席 TPG增长基金北亚区 负责人 德太集团全球合伙人 | 赵令欢 弘毅投资顾问有限公司 总裁 联想控股有限公司 副总裁 | Sing WANG Co-Chairman, TPG Greater China Head of TPG Growth North Asia TPG Partner | John ZHAO CEO of Hony Capital and Vice President of Legend Holdings | |

Member Benefits and Rights

会员权利

- 通过本协会的公共和政府关系活动，体现本行业的利益和表达对相关事务的关注；
 - 与一个独立、中立和令人信服的行业组织联系在一起；
 - 免费或以会员价格参加本协会主办的研讨会、联谊和专业培训等活动；
 - 参与会员专享的活动和服务；
 - 免费或以会员价格购买本协会的出版物和研究报告，中国私募股权投资月报，CVCA时事传报；
 - 参加附属委员会便捷地与本协会其他会员、行业领导者和企业家沟通和交流；
 - 通过本协会网站，会员名录和宣传资料提高企业的形象和知名度；
 - 以优惠价格参加其他行业内的论坛和活动；
 - 以会员专享的优惠价格获得在本协会的广告和赞助机会；
 - 每位常规会员均享有本协会理事的选举权和被选举权。
- Representing industry interests through active public policy activities;
 - Affiliation with an independent, neutral and credible industry trade organization and community;
 - Attendance of CVCA's forums, seminars, conferences, training, business networking and social programs at member rates;
 - Participation in programs and services for members only;
 - Accessing to CVCA's publications and research reports for free or at member rates, China PE Matters, CVCA in contact;
 - Networking opportunities with other CVCA members, industry leaders and entrepreneurs;
 - Raising corporate profiles through CVCA's website, members directory and marketing materials;
 - Special discount rates for other industry forums and events;
 - Preferential rates for CVCA advertising and sponsorship opportunities;
 - Rights for regular members to elect CVCA's board of governors

Membership Qualifications

会员资格

会员资格 >>

- 创业投资基金
- 私募股权投资基金
- 机构有限合伙人
- 基金中的基金
- 财务控股公司
- 科技企业孵化器/科技园区
- 个人/天使投资人
- 其它活跃在风险投资和私募股权投资行业公司及实体

联席会员资格 >>

- 学术、政府和非赢利机构及行业协会
- 专业服务供应商（比如：律师事务所、投资银行、会计师事务所、管理咨询公司、人力资源公司、保险公司、公关公司等）
- 商业银行
- 各类型企业

Regular Membership is open to >>

- Venture capital funds
- Private equity funds
- Institutional limited partners
- Fund of Funds
- Financial holding companies
- Technological incubators / Science parks
- Private / Angel investors
- Other companies and bodies actively involved in venture capital and private equity investment

Associate Membership is open to >>

- Academic, governmental and non-profit organizations and trade associations
- Professional service providers (such as law firms, investment banks, accounting firms, management consulting firms, human services providers, insurance services, public relations firms etc.)
- Commercial banks
- Enterprises

Scope of Services

会员服务

公共政策和政府关系 >>

CVCA于2010年发起设立行业政策委员会，并向全体会员公开招募委员会成员。CVCA行业政策委员会的发起和建立是为CVCA促进行业公共政策的重要使命提供支持，为CVCA在行业政策研究、政府关系等方面工作提供专业知识和资源的支持，使CVCA的行业政策活动更加专业和及时地反映会员和行业的需求、为会员参加行业政策活动提供平台。

专业培训 >>

协会下设CVCA学院，主办的专业培训主题涵盖职业发展中诸多领域的管理技能，例如财务、法律、创投和私募股权投资管理、人力资源、领导能力、有效沟通等。这些培训机会帮助创业投资人应对职业发展中的挑战，实现职业发展的目标。

行业研究及数据 >>

协会的研究团队系统地追踪行业发展趋势和政策法规动向。同时，该团队还就会员和行业关注的论题进行专业调研和报告的撰写，并与会员分享研究成果。

Public Policy and Communications >>

CVCA announced the launch of its Industry Policy Committee in December 2010 and welcome member companies to apply for committee member. The major objectives of the Industry Policy Committee of CVCA (referred to herein as "IPC") include supporting CVCA's mission, further engaging our members in CVCA's industry policy activities and ensuring that these activities meet the needs of members in a professional and timely manner.

Professional Development & Training >>

CVCA Academy organizes ongoing professional training programs, covering wide range of industry professional management skills, such as finance, laws & regulations, VC/PE management, human resources, leadership, strategic communications and other related fields. These development opportunities and training programs deliver important information that helps venture capital professionals tackle the challenges and achieve their career goals.

Research & Information Data >>

CVCA's research team systematically tracks key industry trends, policy and regulatory development and shares the information with our members. The research team also works on developing surveys and reports on topics that are important to our members and the industry.

Scope of Services

会员服务

协会会议和活动 >>

大型论坛

中华股权投资协会举办的大型论坛是行业各界济济一堂，集思广益，探讨发展大计，分享真知灼见的理想平台。

专题研讨会

本协会就行业内的热门话题组织诸多研讨会，并邀请经验丰富、享有盛誉的业内高级管理人士、经济学家、企业家作为活动的演讲嘉宾。无论对会员还是从事创业和私募股权投资行业的专业人员，参与本协会的研讨会是了解行业发展趋势，和与业内专家交流的绝佳机会。

投资项目配对

本协会在中国的不同城市与当地政府部门、企业或相关行业组织一起，举办区域性的投资项目配对活动。该活动为会员提供了与当地政府和企业建立紧密联系的机会。

社交联谊

协会主办CVCA沙龙，社交酒会和午餐等联谊活动，为来自创业投资、私募基金及相关领域的新老朋友们提供一个轻松愉快的社交平台。

Conferences & Events >>

Big Events

CVCA hold influential Events which members and the community gather at the events to catch up with old associated, meet new friends and business partners, as well as learn about the latest industry trends and to share experience.

Seminars and Workshops

CVCA organizes seminars on extensive hot topics of the industry. Senior management, economists and entrepreneurs with long experience and high prestige are invited to be our speakers. CVCA's seminars are a great opportunity to gain unique insights on industry trends and communicate with experts for both members and the VC/PE community.

Business-Matching Programs

CVCA organize periodical Business-Matching delegations or meetings with local government agencies, enterprises, trade associations in China. The programs provide members opportunities to establish local government and entrepreneur contacts more effectively.

Social and Networking Platforms

CVCA hosts many networking events, such as CVCA Salon and Network Cocktail/Luncheons, to provide relaxed and informal social networking opportunities for members, industry representatives, entrepreneurs and friends from different communities.

CVCA Research Institute

研究院

CVCA研究团队具有多年业内研究的经验，密切关注行业动态，撰写专业研究报告，并与会员分享研究成果。研究团队系统地追踪行业发展趋势和政策法规动向，撰写月度动态报告，以及年度行业政策和专题调研报告，并为协会公共政策和政府沟通提供有力支持。研究团队同时为业界提供VC/PE行业相关的定制研究服务和咨询服务。如有需要，请和我们联系。

The CVCA research team engages in providing VC/PE research, data and intelligence. Our experienced research team is comprised of senior researchers with many years of research experience in VC/PE industry. We track and develop research reports on key industry issues and topics and share the reports with CVCA members and the VC/PE community. In addition, the research team develops regulatory reports to strongly support CVCA's public policy and government relations.

The CVCA research team also provides customized research products and consultation services. You are welcome to contact us for further details.

CVCA Academy

CVCA 学院

CVCA学院的设立旨在为中华股权投资协会会员、VC/PE界的从业人员、受资公司高管、以及想深入了解创业投资和私募股权投资领域知识和实践的人士提供丰富、专业、精准的度身定造的培训课程。期望在我们共同的社区内营造浓厚的学习和分享的文化，让知识和信息可持续地传递，从而提高整个行业的水准。CVCA学院的培训课程紧贴我们目标受众的需求，涵盖职业发展中诸多领域的管理技能，例如：创业投资和私募股权投资管理、财务、法律、人力资源、传播、投资后管理、上市技能的准备、领导能力；以及具体行业的投资商机和案例分享。

CVCA Academy aims to offer various professional and tailor-made training courses to CVCA members, VC/PE professionals, management of the portfolio companies, and the professionals who would like to learn more about Venture Capital and Private Equity. We are expecting to create a strong studying and knowledge-sharing culture and maintain sustainable delivery of knowledge and information to enhance the standard of the entire industry.

CVCA Academy training courses are designed to meet the needs of our target audience and cover many fields of management skills in career development, such as: Venture Capital and Private Equity investment management, finance, laws, human resources, communication, post-investment management, IPO preparation, management skills and investment opportunities in specific industries and case sharing.

CVCA 网络课程

我们很高兴通知您：CVCA网络课程开通了。欢迎您体验和参与，和我们共享更多信息资源。网络课程会给您提供一个与行业精英交流分享的良机。我们非常期待您的参与！CVCA网络课程旨在为创业投资和私募股权投资基金行业的同仁提供一个网上互动的专业培训和实际操作平台，这样可以减少时间地点制约。现场参与可以给您提供一个很好的机会与其他专业人士交流沟通，但如果您不能到现场参加，网络课程则会对您有所帮助。通过CVCA网络课程，您不仅可以和发言人互动，还能够下载课程的内容信息。

CVCA Webcasts

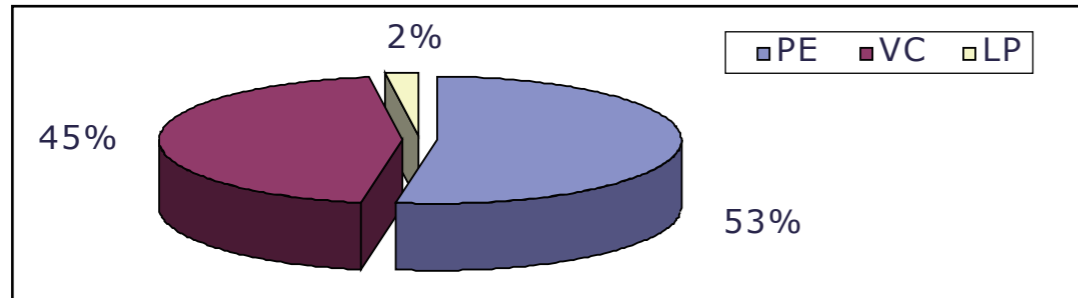
CVCA is pleased to announce the launch of our Webcast Series. Come and join us in person, but if not, don't let your busy schedule prevent you from being part of greater information sharing. By joining these live events online, you receive an excellent opportunity to network and exchange ideas with key players in our industry. We look forward to seeing you at our webcast events.

CVCA Webcasts aims to provide an interactive professional training and good practices sharing online platform for our venture capital and private equity professionals to reduce time, venue and space limitation, in addition to our face-to-face events. Participation on-site usually provides you an opportunity to network and exchange with other professionals, while webcasts will have additional benefits when you are not able to participate onsite. Through CVCA Webcasts, you can not only interact with the speakers, but also download the content at a later day.

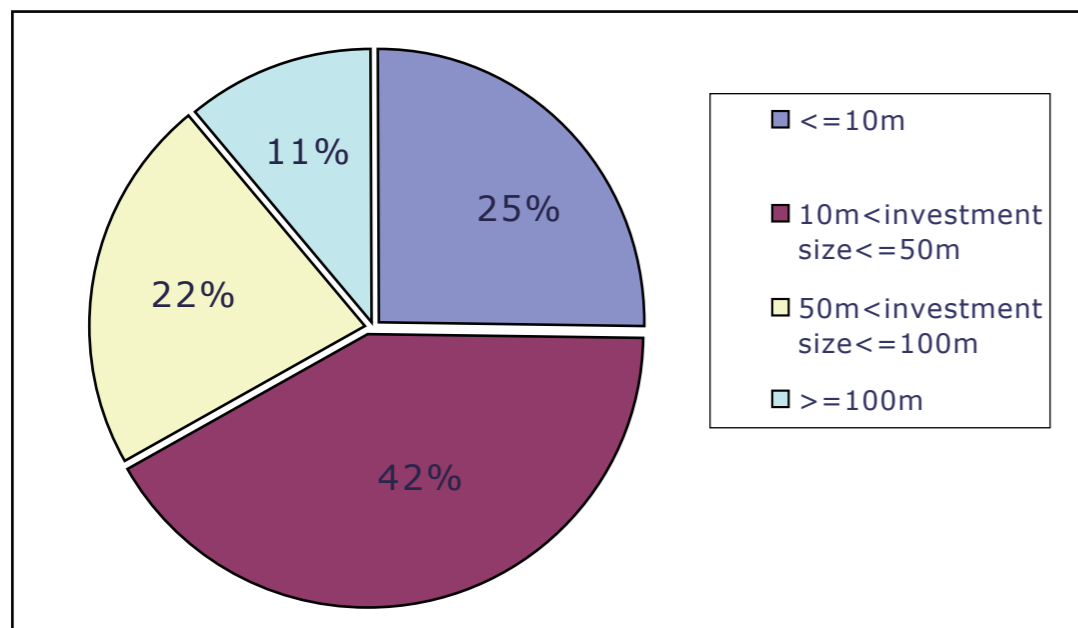
About Our Regular Members

CVCA 会员统计

会员构成 Regular Member Composition



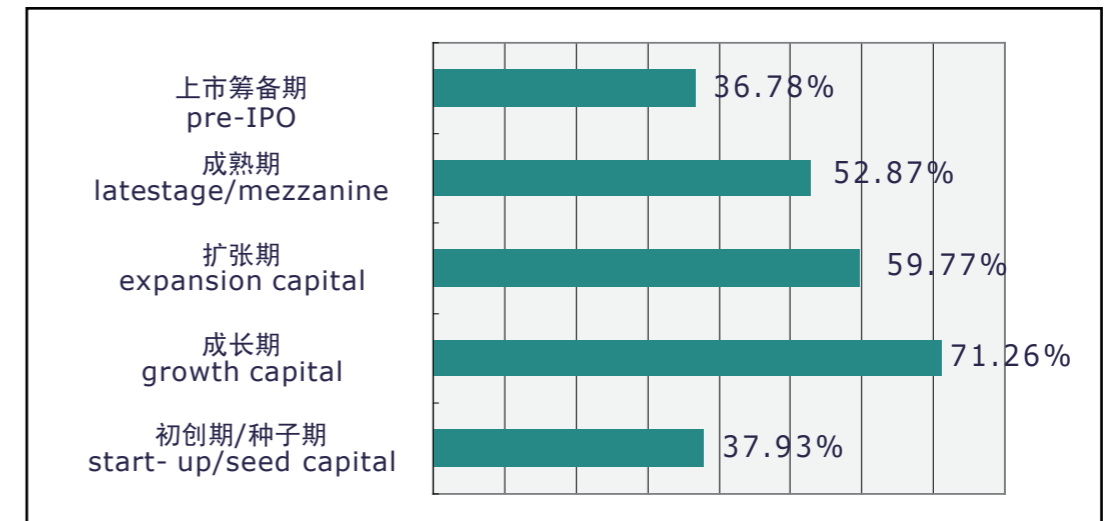
会员公司所管理的基金规模 Regular Member by Fund Size(US\$)



About Our Regular Members

CVCA 会员统计

会员投资阶段 Stage Preference



会员单笔投资规模 Investment Size(US\$ per transaction)

